

International Leasing tailor-made.

Strong partnerships across all borders.



Off together to new harbours.

If you really want to bring momentum to the export of your products you need a strong partner, from whom you and your customers can both profit.

Companies with cross-border business activities and companies that wish to become active in this field must be prepared for many possible hindrances and risks. Exchange-rate fluctuations and the political situation of a country at any one time are just a couple of examples. But also the acquisition of foreign currencies can present a challenge.

Particularly foreign importers of plants and machinery expect from their exporters that a good product is accompanied by very good, mainly long-term, financing that is worthwhile.

With SüdLeasing you are well prepared for your foreign trade activities. We support your export efforts and offer tailor-made solutions for mutual success. This is why we work hand in hand with experts at various locations throughout the world.

As leasing company, not dependent to particular manufacturers, we are one of the top financing companies in Europe. The close relationship with Landesbank Baden-Württemberg (LBBW) ensures us considerable financial strength – and thereby economical conditions to pass on to our customers.

German export world champion: Our new innovative leasing models provide you with added impetus for your international business.



Technology and financing made in Germany.

In order to promote the sales of your products, we develop new international markets together with your company. In this regard SüdLeasing is pleased to take over the foreign exchange and credit-worthiness risks on your behalf. Regardless of the country where your new potential client is located we develop a tailor-made leasing model that satisfies the requirements of all participants and takes account of the legal demands of each respective country.

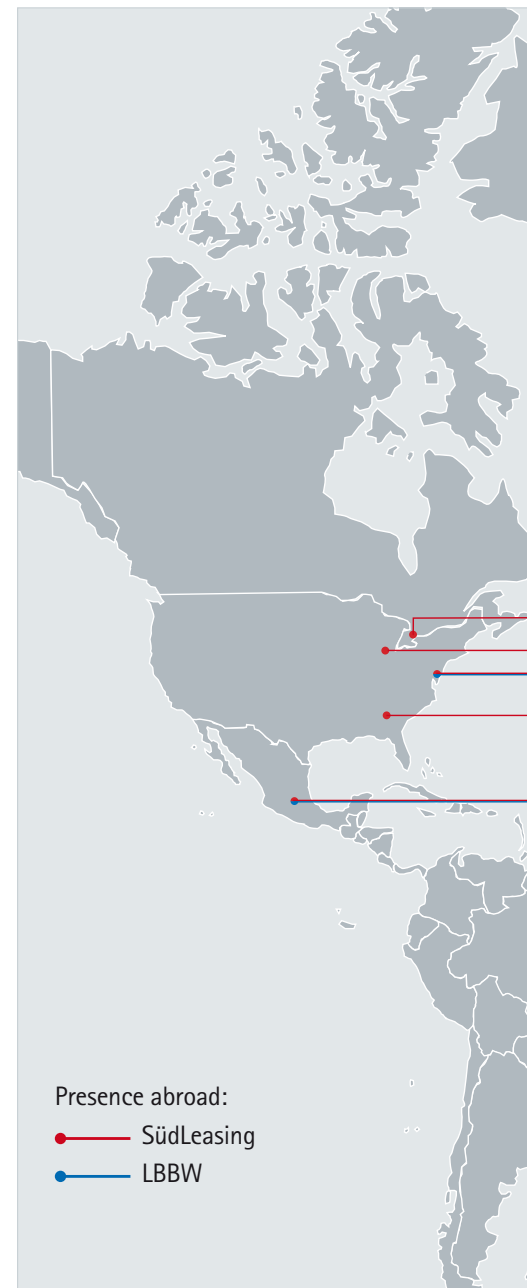
Benefit from your exports. With delivery you receive the full purchase price from us in Euros and thus have no risk of possible exchange rate fluctuations. Our contracts are based on German law, which means that you are effectively carrying out a domestic activity in spite of exporting. We carry the risks and clear up all legal, tax and transport matters – which significantly makes it easier for companies with little export experience in taking their first steps in foreign countries.

Put your trust in our expertise with regard to foreign trade business. Having SüdLeasing as your partner you can share in our knowledge of the opportunities and barriers in important economic areas.

Your customers also benefit from the commitment of SüdLeasing. Financing is guaranteed without corresponding liquidity having to be provided. Our innovative leasing models enable your customer to produce the necessary funds from the usage of the investment goods. He remains solvent, pays his instalments in Euros or one of many other currencies and simultaneously makes tax savings. This is all part of our package. Whether asset, capital or trade tax, withholding tax or customs duties are concerned, your experts at SüdLeasing calculate real advantages for your international clientele, from which you also, as a professional exporter, can naturally derive long-term benefits.

- Foreign business becomes domestic business
- Contracts are based on German law
- No foreign exchange risk, as you receive the full purchase price on delivery
- Leasing finance pursuant to US-GAAP and IAS/IFRS, not affecting your balance sheet
- Vast knowledge gained from the financing in many countries throughout the world
- SüdLeasing bears the risk of the lease financing, subject to appropriate creditworthiness

Our strategic aim is to accompany medium-sized business partners with a global presence and expertise in all markets all over the world.



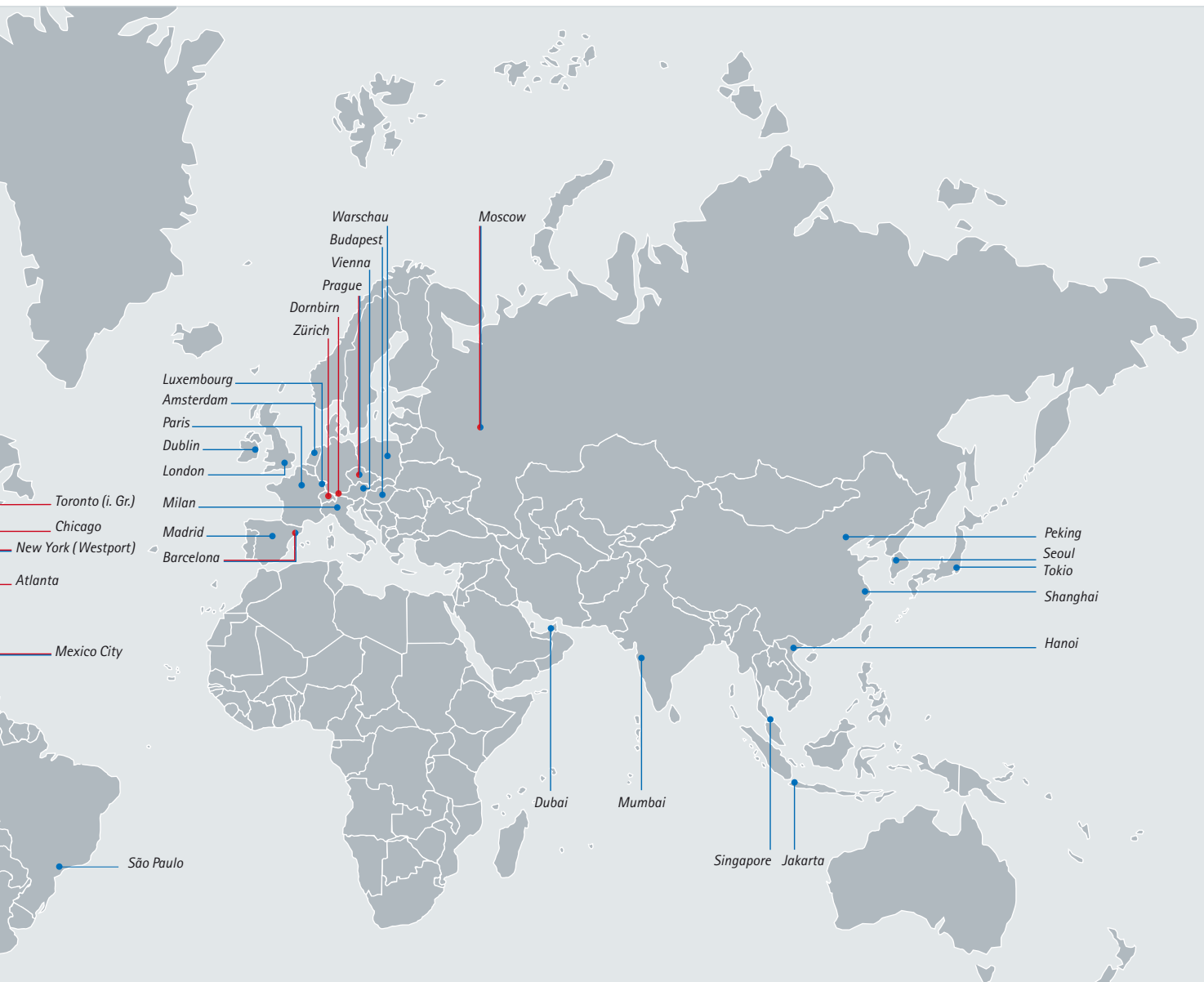
Our international know-how secures firm bases all over the world.

We specialise in International Leasing. With our own bases at home and abroad we take on the responsibility for your export business.

As a subsidiary of Landesbank Baden-Württemberg (LBBW) we have access to

the infrastructure of an international commercial bank and one of the largest banks in Germany. Through this close relationship we are also represented in many important economic centres throughout the world.

Global presence: We ensure your success at international locations.



Convincing arguments for your customers:

- *Instalment payments made from the revenue of ongoing manufacture*
- *Tax advantages as leasing instalments can be paid in most countries*
- *Customs duty advantages with appropriate contract design*
- *Stability of balance sheet structure (relationship between assets and capital equity)*
- *Protection of liquidity and capital equity*
- *Inclusion of state subsidies and support programmes for financing*
- *Relief to your local credit line*



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 SüdLeasing's philosophy is based on the principles of the modern Bauhaus style. Its geometric elements symbolise a clearly defined business concept for us. Consequently the shapes circle, triangle and square represent our principles of **innovation, expertise and security.**

Innovative ideas and solutions enable us to offer you the necessary financial scope.

You will experience expertise in our daily cooperation and with experienced personnel consultation.

Our many years of experience, reliability and our business relationship with Landesbank Baden-Württemberg guarantee you the security to function efficiently in a turbulent marketplace.